



PRESS RELEASE



TRESCAL ANNOUNCES TWO ACQUISITIONS IN THE USA AND IN SOUTH EAST ASIA

Paris, December 6th, 2018. Trescal, the international specialist in calibration services, announces the acquisitions of MATsolutions based in the United States (Dallas) and of NorthLab in South-East Asia.

Founded in 1992, **MATsolutions** is a PJLA ISO/IEC 17025:2005 accredited calibration laboratory with skills in electrical, mechanical, optical, physical and dimensional. The company also provides multibrand second hand retrofitted / repaired test and measurement equipment. MATsolutions employs 24 people and its sales reached \$ 6.5 million in 2017 with customers in Telecom, Electronics and Engineering industries.

Founded in 1996, **NorthLab** is an international calibration service provider with a presence in Singapore and Malaysia (Selangor and Labuan). The laboratories are respectively accredited SAC-SINGLAS (ISO/IEC 17025) and SAMM (ISO/IEC 17025) and address customers active in the Oil & Gas, Shipyard, and Aerospace industries. The group employs 90 people and its sales reached a turnover of €4 million in 2017.

Two of the four founders, Sunil Nair and Vaidyanathan Srikrishnan will remain in the company to pursue the development and the integration of the company within Trescal.

Guillaume Caroit, Trescal Deputy CEO, said: "These two acquisitions embody our yearn to aggressively develop our presence in North America and Asia; our goal in South East Asia is to reach 30 M€ sales by the end of 2019 with a mix of double digit organic growth and 3 to 4 additional acquisitions."

These are the 5th and 6th acquisition carried out with the support of the main shareholder OMERS.

ABOUT TRESICAL

Trescal, international specialist in calibration provides a broad range of services for the test and measuring equipment market. Trescal are represented in 22 countries: Austria, Belgium, Brazil, Canada, Czech Republic, Denmark, France, Germany, Italy, Luxemburg, Malaysia, Mexico, Morocco, Singapore, Spain, Sweden, Switzerland, the Netherlands, United Kingdom, United States, Romania and Tunisia. Supplementing the standard technical services (verification, calibration and repair of T&M instruments), Trescal offer their expertise for the implementation and acquisition of measurement systems, customized equipment pool management software solutions, metrology and technical support, and training. Trescal operate in +130 owned calibration laboratories and employ circa +3,450 people across the world. Trescal service 40 000 customers in various sectors such as Defence, Aerospace, Aeronautics, Automotive, Power Generation & Utilities, Electronics Manufacturing, Communications and Medical & Chemistry. Trescal's Pro Forma sales reach approx. €320 million.

trescal.com

LIST OF PARTICIPANTS

TRESICAL: Guillaume Caroit, Bastian Emery-Béziers, Léonard de La Hossieraye

MATsolutions DUE DILIGENCES

Financial: Mazars USA (Pierre-Marie Lagnaud et Raphaël Destieux)

Tax: Alvarez & Marsal USA (Joseph Plati)

Legal: Hooper Hathaway (William Beuche)

NorthLab DUE DILIGENCES

Financial: Mazars Singapour (Pierre-Paul Jacquet et Goh Hong Chuan)

Legal and Tax: Withers Khattar Wong (Chuo Ming Leong, Shan You Low et Lanabel Teo Jin-Li)

TRESICAL

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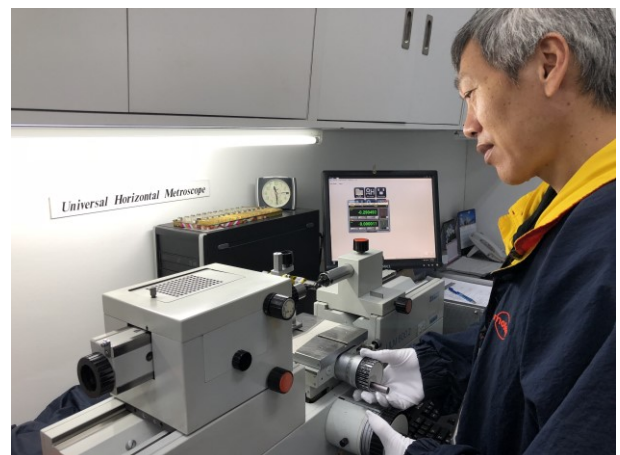
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